Employees'Engagement Practices in Spinning Mills – An Empirical Study

* Dr S Renuga Devi ** Mr N Bharathi

Abstract

In business, the value of HR function has its impact on higher productivity, enhanced quality, better customer service, good industrial relations and lower cost which are having influence on the profitability of organizations. Effective HR practices would play important role in achieving all the above said factors. In the present day, HR is viewed as an investment that can lead to further gains. So there is a need to align the human resource practices in such a way to insist on engagement by workers. Such practices can shape the mind of the workers emotionally, which is important fundamentally to drive bottom line success in a company. Hence, the present study focuses on how the employees in spinning mills perceived the factors that have influence on engagement practices.

Introduction

The extent that an employee believes in the mission, purpose and values of an organization demonstrates the commitment through their actions as an employee and their attitude towards the employer and customers. Employee engagement is high when the statements and conversations held reflect a natural enthusiasm for the company, its employees and the products or services provided. (Derek Stockley 2005)

Although the term 'employee engagement' is relatively new, the underlying concepts have been around for many years. Cultural change programmes often have a similar focus, as do internal branding programmes.

What is employee engagement exactly? Alpha Measure defines employee engagement as the level of commitment and involvement an employee has towards their organization and its values.

^{**}Ph.D Research Scholar, Department of Commerce, SNR Sons College (Autonomous), Coimbatore – 641 006. Tamilnadu. Mobile – 098653 05014 E-Mail – bharathi7781@yahoo.co.in



^{*}Reader and Head, P.G and Research Department of International Business SNR Sons College (Autonomous), Coimbatore – 641 006. Tamilnadu. Mobile – 097906 87126 E-Mail- renureswar@gmail.com

The primary behaviours of engaged employees are speaking positively about the organization to coworkers, potential employees and customers, having a strong desire to be a member of the organization, and exerting extra effort to contribute to the organization's success. Many smart organizations work to develop and nurture engagement. It is important to note that the employee engagement process does require a two-way relationship between employer and employee.

Employee Engagement

Engagement at work was conceptualized by Kahn, (1990) as the 'harnessing of organizational members' selves to their work roles. In engagement, people employ and express themselves physically, cognitively, and emotionally during role performances. The second related construct engagement to in organizational behaviour is the notion of flow advanced by Csikszentmihalyi (1975, 1990). Csikzentmihalyi (1975) defines flow as the 'holistic sensation' that, people feel when they act with total involvement. Flow is the state in which there is little distinction between the self and environment. When individuals are in Flow State, little conscious control is necessary for their actions.

Employee engagement is thus the level of commitment and involvement an employee has towards their organization and its values. An engaged employee is aware of business context, and works with colleagues to improve performance within the job for the benefit of the organization. The organization must work to develop and nurture engagement, which requires a two-way relationship between employer and employee.' Thus Employee engagement is parameter that determines the association of a person with the organization.

Engagement is most closely associated with the existing construction of job involvement (Brown 1996) and flow (Csikszentmihalyi, 1990). Job involvement is defined as 'the degree to which the job situation is central to the person and his or her identity (Lawler & Hall, 1970). Kanungo (1982) maintained that job involvement is a 'Cognitive or belief state of Psychological identification. Job involvement is thought to depend on both need saliency and the potential of a job to satisfy these needs. Thus, job involvement results from a cognitive judgment about the need satisfying abilities of the job. Jobs in this view are tied to one's self image. Engagement differs from job, as it is concerned more

Employees' Engagement Practices In Spinning Mills – An Empirical Study

with how the individual employee his/her self during the performance of his / her job. Furthermore engagement entails the active use of emotions. Finally engagement may be thought of as an antecedent to job involvement. Individuals who experience deep engagement in their roles should come to identify with their jobs.

When Kahn talked about employee engagement, he has given importance to all the three aspects, physically, cognitively and emotionally. Whereas in job satisfaction, more importance has been given to cognitive side.

HR practitioners believe that the engagement challenge has a lot to do with how employee feels about work experience and how he or she is treated in the organization. It has a lot to do with emotions which are fundamentally related to drive bottom line success in a company. There will always be people who never give their best efforts no matter how hard HR and line managers try to engage them. "But for the most part, employees want to commit to companies because in doing so satisfy a powerful and a basic need in connection with and contribute to something significant".

Factors Leading To Employee Engagement-

Studies have shown that there are some critical factors which lead to Employee

Engagement. Some of them identified are described below:



44

Career development- opportunities for personal development: Organizations with high levels of engagement provide employees with opportunities to develop their abilities, learn new skills, acquire new knowledge and realize their potential. When companies plan for the career paths of their employees and invest in them in the way their people invest in them.

Career development – effective management of talent: Career development influences engagement for employees and retaining the most talented employees and providing opportunities for personal development.

Leadership- clarity of company values: Employees need to feel that the core values for which their companies stand are unambiguous and clear.

Leadership – respectful treatment of employees: Successful organizations show respect for each employee's qualities and contribution –regardless of their job level.

Leadership – company's standards of ethical behavior: A company's ethical standards also lead to engagement of an individual.

Empowerment: Employees want to be involved in decisions that affect their work.

The leaders of high engagement workplaces create a trustful and challenging environment, in which employees are encouraged to dissent from the prevailing orthodoxy and to input and innovate to move the organization forward.

Image: How many employees are prepared to endorse the products and services which their company provides to its customers depends largely on their perceptions of the quality of those goods and services. High levels of employee engagement are inextricably linked with high levels of customer engagement.

Equal Opportunities and Fair Treatment: The employee engagement levels would be high if their bosses (superiors) provide equal opportunities for growth and advancement to all the employees

Performance appraisal: Fair evaluation of an employee's performance is an important criterion for determining the level of employee engagement. The company which follows an appropriate performance appraisal technique (which is transparent and not biased) will have high level impact on employee engagement.

Employees' Engagement Practices In Spinning Mills – An Empirical Study

Pay and Benefits: The Company should have a proper pay system so that the employees are motivated to work in the organization. In order to boost his engagement levels the employees should also be provided with certain benefits and compensations.

Health and Safety: Research indicates that the engagement levels are low, if the employee does not feel secure while working. Therefore every organization should adopt appropriate methods and systems for the health and safety of their employees.

Job Satisfaction: Only a satisfied employee can become an engaged employee. Therefore it is very essential for an organization to see to it that the job given to the employee matches his career goals which will make him enjoy his work and he would ultimately be satisfied with his job.

Communication: The Company should follow the open door policy. There should be both upward and downward communication with the use of appropriate communication channels in the organization. If the employee is given a say in the decision making and has the right to be heard by his boss, then the engagement levels are likely to be high. **Family Friendliness:** A person's family life influences his wok life. When an employee realizes that the organization is considering his family's benefits also, he will have an emotional attachment with the organization which leads to engagement

Co-operation: If the entire organization works together by helping each other i.e. all the employees as well as the supervisors co-ordinate well, then the employees will be engaged.

Statement of The Problem

Human Resource Management is more prominent in textile industry. The continuous turnover of the employees not only affects production operation but also it affects the quality of the production. The quality objective of management is to provide high quality material at lesser rate. To attain this objective, the management insists the employee retention continually. The absenteeism and labor turnover are the prominent factor, and are highlighted by the human resource management which has to be given much consideration for the smooth functioning of production operation. Hence, the researcher has taken care to identify solution for solving employee attrition and turnover.

(46)

Objectives of the Study

The Objectives of the present study are

- To study the employee engagement practices prevailing in textile companies in Coimbatore.
- To study the perception of employees towards employee engagement practice.
- To analyze the significance of relationship among the engagement practice followed.

Methodology of the study

Sampling

The paper studies the employee engagement practice in spinning mills located in Coimbatore. The study covers 500 employees working in spinning mills in and around Coimbatore using simple random sampling method.

The study depended on primary data collected with the help of a questionnaire consisting of personal factors and factors that determine the extent of employee engagement.

The questionnaire is distributed directly to the respondents by explaining the purpose of the study. In order to maintain accuracy, the respondents residing in different places of Coimbatore and working in different mills were identified on trail and error basis.

The data was statistically analyzed in order to ensure that the data obtained was random based on age, gender and other parameters. The result of the analysis is presented here under.

Statistical Tools

In order to determine the parameter that influences the employee engagements in spinning mills, it is important to reduce the relevant parameters so that there is a limited set of parameters representing the total set. For this, the following multivariate techniques were used.

I. Factor Analysis: This helps to reduce the proposed factors into few, which represent a significant amount of the original set.

II. Multiple Regression: This helps to identify the significant factors which determine the employee engagement during spinning mills.

Employees' Engagement Practices In Spinning Mills – An Empirical Study

Variable	Profile	No. of	Percentage	
		Respondents		
Gender	Male	276	55.2	
	Female	224	44.8	
Age	Less than 20Years	36	7.2	
	20 – 30 Years	211	42.2	
	30 – 40 Years	143	28.6	
	Above 40 Years	110	22.0	
Monthly Salary	Below Rs.5000	470	94.0	
	Rs.5001 – Rs.10,000	30	6.0	
	Rs.10,000 - Rs.15,000	-	-	
	Above Rs.15000	-	-	
Experience	Less than 5 years	38	7.6	
	5 – 10 years	170	34	
	10 – 15 years	124	24.8	
	Above 15 years	168	33.6	
Educational	SSLC	376	75.2	
Qualification	+2	107	21.4	
	Diploma	9	1.8	
	Degree	8	1.6	
No. of Members	Up to 2	11	2.2	
in the Family	3-5	451	90.2	
	Above 6	38	7.6	

 Table 1. Socio economic factors of the respondents

It can be observed from table 1 that 55.2% of the respondents are males and the remaining 44.8% are females.

It is understood from the table that 42.2% of the respondents are belonging to the age group of 20-30, 28.6% are in the group of 30-40, 22% of the respondents are coming under the category of above 40 years and the remaining 7.2% are in the age group of less than 20 years.

(48)

As far as the distribution of monthly income is concerned majority of the respondents (94%) are earning a monthly salary of less than Rs.5000 and the remaining 6% are earning in the range of Rs.5000-10000.

Regarding experience of respondents, 34% of the respondents have 5-10 years of experience, 33.6% of the respondents possess more than 15 years of experience, 24.8% of respondents with 10-15 years experience and the remaining 7.6% have less than 5 years of experience.

The status of literacy of the employees revealed by the table is that 75.2% of the respondents have SSLC as their qualifications, 21.4% of the respondents

completed +2 and remaining respondents have degree and diplomas as their qualifications.

It is also presented by the table that majority (90.2%) of the respondents have 3-5 members in their family, 7.6% of the respondents have more than 6 members and the remaining 2.2% of the respondents have 2 members in their family.

Perception Towards Factors Influencing The Employees' Engagements

The employees are asked to give their perceptions towards the factors influencing the engagement practices using 5 point scale. The result is presented in the Table 2 below:

Factors		Strongly	Dis	Neut	Agree	Strongly	Total
		Disagree	agree	ral		Agree	
Training given by the	No.	5	33	34	248	180	500
management is adequate (V1)	%	1.0	6.6	6.8	49.6	36.0	100
Pleasant working	No.	3	14	88	253	142	500
environment (V2)	%	0.6	2.8	17.6	50.6	28.4	100
Remuneration/salary	No.	66	156	136	94	48	500
package is adequate (V3)	%	13.2	31.2	27.2	18.8	9.6	100
Employees' welfare	No.	22	110	127	181	60	500
isprotected (V4)	%	4.4	22.0	25.4	36.2	12.0	100
Proper system of dealing	No.	64	154	166	88	28	500
employees' Grievances (V5)	%	12.8	30.8	33.2	17.6	5.6	100

Table 2. Perception towards factors influencing employees' engagement

Employees' Engagement Practices In Spinning Mills – An Empirical Study

In case of accident, manage	No.	10	79	154	203	54	500
ment is making adequate	%	2.0	15.8	30.8	40.6	10.8	100
compensation (V6)							
Encouraging the workers parti	No.	44	68	113	199	76	500
cipation in management (V7)	%	8.8	13.6	22.6	39.8	15.2	100
Good Supervisor-Employee	No.	10	13	38	188	251	500
relationship (V8)	%	2.0	2.6	7.6	37.6	50.2	100
There are always chances for	No.	46	91	174	75	114	500
career Development (V9)	%	9.2	18.2	34.8	15.0	22.8	100
Quality food is provided	No.	34	84	65	162	155	500
in the canteen (V10)	%	6.8	16.8	13.0	32.4	31.0	100
Management recognizes	No.	45	85	135	135	100	500
the trade union (V11)	%	9.0	17.0	27.0	27.0	20.0	100
Employee's suggestions are	No.	29	94	149	150	78	500
encouraged/accepted (V12)	%	5.8	18.8	29.8	30.0	15.6	100
Management gives	No.	24	56	60	133	227	500
adequate bonus (V13)	%	4.8	11.2	12.0	26.6	45.4	100
Present incentive	No.	47	44	43	187	209	500
scheme is good (V14)	%	3.4	8.8	8.6	37.4	41.8	100
No work pressure from the	No.	33	56	80	193	138	500
management side (V15)	%	6.6	11.2	16.0	38.6	27.6	100

The above table 2 shows that 50.2% of the respondents strongly agree with good supervisor employee relationship, 45.4% of respondents strongly agree with the fact that 'management giving adequate bonus' 41.8% of the respondents strongly agree with present good incentive scheme.

50.6% of respondents agree with the pleasant working environment and above 40% of the respondents agree with the fact that adequate training given by management in case of accident, with adequate compensation.

34.8% of the respondents are neutral with the proper system of dealing with employees'

grievances and 34.8% of respondents neutral with the chances provided for carrier development.

31.2% of the respondents disagree with the adequacy of remuneration / salary package and 30.8% of respondents disagree with the practice of dealing employees grievances.

13.2% of respondents strongly disagree with the adequacy of remuneration / salary package adequate and 12.8% of respondents strongly disagree with the proper system of dealing employee grievances.

Factor analysis

In order to determine the parameter that influences the employee engagement, it is important to reduce the parameters that represent the sample. For this purpose, factor analysis is used to analyze the structure of the interrelationship among a large number of variables by defining a set of common underlying dimensions.

The factor analysis process is carried out through the following stages.

1. Purpose

The factor analysis is used to identify the structure through data summarization and data reduction.

2. Designing

To achieve the objective of the summarization and data reduction, the correlation matrix is obtained by computing the correlation between the parameters selected for the study.

3. Assumption in factor analysis

A basic assumption of factor analysis is the existence of some underlying structure in the parameters selected.

The Bartlett test of Sphericity provides statistical probability that the correlation matrix has significant correlation among the variable. As there is reasonable size of sample, it proves that there exist significant correlations among the variables.

In this study, the Kaiser-Meyer-Olkin (KMO) measure is found to be 0.575 which is well above the screening limit 0.5. Hence, it is also validated for factor analysis.

Kaiser-Meyer-Olkin Measure of Sampling Adequacy		.575
Bartlett's Test of	Approx. Chi-Square	646.146
Sphericity	Df	105
	Sig.	.000

Table 3 KMO and Bartlett's Test

Employees' Engagement Practices In Spinning Mills – An Empirical Study

Total Variance Explained

The table defines the percentage of variance by each component which to take most important representation. As those components whose eigen value is greater than 1.00 are considered for the reduction. Accordingly the first 6 components have been taken as factors. It is understood that using the 6 factors, 57.493% of the variance of the parameters can be defined.

Compo		Initial Eiger	values	Ext	raction Sum	ns of	Ro	tation Sum	s of
nent				Squ	ared Loadii	ngs	Sq	uared Load	ings
	Total	% of	Cumu	Total	% of	Cumu	Total	% of	Cumu
		Variance	lative %		Variance	lative %		Variance	lative %
1	1.945	12.965	12.965	1.945	12.965	12.965	1.485	9.900	9.900
2	1.831	12.207	25.173	1.831	12.207	25.173	1.475	9.834	19.734
3	1.464	9.763	34.935	1.464	9.763	34.935	1.474	9.830	29.564
4	1.228	8.188	43.124	1.228	8.188	43.124	1.414	9.424	38.988
5	1.099	7.327	50.451	1.099	7.327	50.451	1.411	9.407	48.395
6	1.056	7.042	57.493	1.056	7.042	57.493	1.365	9.098	57.493
7	.945	6.297	63.790						
8	.908	6.053	69.843						
9	.812	5.416	75.259						
10	.781	5.205	80.464						
11	.696	4.640	85.104						
12	.621	4.141	89.245						
13	.582	3.881	93.126						
14	.544	3.625	96.751						
15	.487	3.249	100.000						

Table 4 Total Variance Explained

Extraction Method: Principal Component Analysis.

Rotated Components Matrix

It shows the various parameters which fall under each factor. It can be seen that the factor loading for each parameters against each factor is significant enough to set under any of the factor and none of the parameters are disqualified for the same.

	Component					
	1	2	3	4	5	6
V1	.348	.593	082	089	.082	206
V2	.629	138	.182	044	.037	.229
V3	.783	.080	114	.035	062	184
V4	137	.575	.224	.290	.070	.230
V5	082	.709	.040	052	.013	060
V6	164	047	.027	.040	.139	.764
V7	.012	244	149	.766	.070	185
V8	.011	.234	.237	.702	.095	.095
V9	.430	.086	221	.306	.489	025
V10	074	.087	.627	.085	095	.201
V11	.071	.297	604	.284	275	.387
V12	.096	.164	.071	.144	.714	.134
V13	.217	.102	.299	.070	700	.139
V14	.073	.081	.588	.033	134	.064
V15	.213	046	.211	158	142	.566

Table 5 Rotated Component Matrix(a)

Extraction Method: Principal Component Analysis.

Rotation Method: Varimax with Kaiser Normalization a Rotation converged in 11 iterations.

Employees' Engagement Practices In Spinning Mills – An Empirical Study

Based on the above, the factors and the parameters under each factor are defined below.

Factor 1

V2	.629
V3	.783

This factor defines parameters like pleasant working environment, adequacy of remuneration / salary package that determine the employee engagement. Hence, it can be named as "Working environment and salary package".

Factor 2

V1	.593
V4	.575
V5	.709

This shows that welfare measures and grievances handling that dominate the employee engagement. This factor can be named as "Welfare measure and grievances handling".

Factor 3

The next factor represents the parameters like quality food provision, recognition of trade union that discriminate the employee engagement.

V10	.627
V11	604

This factor can be called "Recognition of trade union" based on quality trade provision and recognition of trade union.

Factor 4

V7	.766
V8	.702

Like wise, this factor can be named as "Workers participation management".

Factor 5

V9	.489
V12	.714
V13	700

Here, a correlation exists between career development, suggestion accepted and adequate bonus is main preference of the management. This factor can be named, "Career development". Since these two are representing the factor more closely.

Factor 6:

V1	.764
V5	.566

It is observed that the training and handling of employee grievance is independent of any of the other factors. So this factor can be named as "Adequacy of training"

54

Regression analysis

Multiple regressions is basically a predictive tool. The result is obtained by analyzing a set of independent variables to predict a dependent variable. The general equation for a multiple regression can be written as bellow:

 $Y = B_0 + B_1 * X_1 + B_2 * X_2 + B_3 * X_3 + \dots + B_n * X_n + E$, where B_0 is constant, the value of Y and all X values are zero. $B_i =$ The slope of the regression surface of the response surface, and B represents the regression coefficient associated with each X_i and E = An error term, normally distributed about a mean 0. For the purpose of computation, E is assumed to be 0.

The regression coefficient is either stated in raw score units (the actual X values) or as standardized coefficients. In either case, the value of regression coefficient states the amount that Y varies with each unit change of the associated X variables, when the effects of all other X variables are being held constant. When the regression coefficient are standardized, they are called Beta weights (B), and their values indicates the relative importance of the associated X values, particularly are unrelated.

The above equation can be built either with all variables, specific combinations or a selected method that sequentially adds or removes variables. Forward selection starts with the constant and adds variables that results when the largest R square increases. Backward elimination begins with a model containing all independent variables and removes the variables and changes R square the least. The independent variable that contributes the most in explaining the dependent variable is added first. Subsequent variables are included based on the incremental contribution over the first variables and whether they meet the criterion for entering the equation. Care should be taken to ensure that the independent variable must not be correlated among themselves, as it highly affects the overall result. This situation is called multicollinearty.

The factor analysis shows that some of the variables are highly correlated among each other. This leads to multicollinearity. The highlighted parameter under each factor is used to run the multiple regressions and all the parameters are statistically significant.

Employees' Engagement Practices In Spinning Mills – An Empirical Study

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	
1	.471(a)	.222	.199	1.04989	

Coefficients

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		В	Std. Error	Beta		
1	(Constant)	.441	.511		.864	.388**
	V1	.206	.057	.154	3.589	.000*
	V2	.244	.062	.164	3.961	.000*
	V4	128	.048	117	-2.667	.008*
	V5	043	.046	039	930	.353**
	V6	256	.052	207	-4.943	.000*
	V7	029	.044	028	647	.518**
	V8	001	.061	.000	011	.992**
	V9	.211	.042	.224	5.035	.000*
	V10	083	.040	089	-2.057	.040*
	V11	.095	.040	.099	2.385	.017*
	V12	.092	.046	.087	2.011	.045*
	V13	.166	.043	.171	3.862	.000*
	V14	.061	.046	.056	1.316	.189**
	V15	.037	.042	.037	.872	.384**

a Dependent Variable: V3 (Remuneration)

*: Significant at 5 % **: significant at 1% level.

Here, using the B value of the unstandardized coefficients, the following regression equation is formed:

Preference toward a particular brand = 0.441 + 0.206 V1 + 0.244 V2 - 0.128 V4 - 0.043 V5 - 0.256 V6 - 0.029 V7 - 0.001 V8 + 0.211 V9 - 0.083 V10 + 0.095 V11 + 0.092 V12 + 0.166 V13 + 0.061 V14 + 0.037 V15

	Sum of Squares	df	Mean Square	F	Sig.
Regression	152.187	14	10.871	9.862	.000
Residual	534.605	485	1.102		
Total	686.792	499			

b Dependent Variable: (V3) Remuneration

The analysis of variance of multiple regression models for V3 indicates the overall significance of the model. The coefficient of determination R² value shows that the parameters put together explain the variations of remuneration / salary package is adequate (V3) to the extent of 38.8 %.

Thus, it is concluded that the step wise multiple regression analysis (Partial Model) for the variable Y, the remuneration / salary package is adequate (V3) has estimated a functional relation between Y remuneration / salary package is adequate (V3) with the all predictor parameters have significantly contributed to remuneration / salary package is adequate (V3) to the extend of 98.5%.

Conclusion

In the present scenario of hectic competition, the level of commitment and involvement of employees is of value to any organization. It can be effected by giving adequate attention to the factors that make an employee to extend his commitment and involvement in his work. The present study indicates the fact that remuneration package and grievances

(57)

Employees' Engagement Practices In Spinning Mills – An Empirical Study

handling are the areas which needs the attentions of the management. This fact is also supported by the evidence of analysis with help of statistical tools that all the parameters have significantly contributing to remuneration. Moreover, the employer can concentrate its attention to the selected factors as revealed by the factor analysis to improve the level of engagement of the workers in any manufacturing industry including textile.

Reference

- Arggris, Chirris (1964), "Intergrading the individual and the Organization", New York, John Willey and Sons.
- Vroom V H (1964), "Work and Motivation", Willey, New York.
- Rao, T V and Abraham E (1986), "HRD Practice in Indian Industries – A Trend Report", Management and Labour Studies, Vol-2, 73-85.
- Dayal, Iswar (1989), "HRD in Indian Organizations: Current Perspectives and Further Issues", Vikalpa, Oct-Dec.
- Konovslay, M.A and Cropanzano, R (1991), "Perceived Fairness of Employee Drug Testing as a predictor of Employee Attributes and Job performance", Journal of Applied Psychology, 76, 699-707.

- Ostrofic. C (1993), "The Effects of Climate and Personal influence on Individual Behavior and Attribute in Organizations", Organizational Behavior and Human Decision Process, Vol-56, pp 56-90.
- Mayo E (1993), "Human Problems of a Industrial Civilization", Mc Millan, London.
- Sinha J B P and Singh S (1995), "Employee Satisfaction and its Organizational Predictor", Indian Journal of Industrial Relation, 31 (4).
- Raj Gopal, K (1996), "Productivity and Job Satisfaction in Textile Mills", Productivity, 6, 95-100.
- Srivastava, S K and Roy V (1996), "Work Adjustment and Job satisfaction Among Pro and Antic Management Workers", Management and Labour Studies, 21 (4).
- Berger, B E and Gerhart, B (1996), "The Impact of Human Resource Management on Organizational Performance: Progress and Prospects ", Academy of Management Journal, 39 (4), 779-801.
- Meyer, J P and Allen N J (1997),
 "Commitment in the Work Palace: Theory, Research and Application",
 Suge, Thousand Oaks, C A.

58

- Barak., M.E.M, Cherin, D.A., and Berkma,S (1998), "Organizational and Personal Dimensions in Diversity Climate: Ethic and Gender Differences in Employee perception", Journal of Applied Behavioral Sciences, 34:82-104.
- Rogg, K.L., Schmidit, D B., Shull., C and Schmitt N (2001), "Human Resource Productivity Organizational Climate and Customer Satisfaction", Journal of Management, 27, pp 431-449.
- Datta, D.K., Guthril, J.P and Wright., P.M (2005), "Human Resource Management and Labour Productivity: Does Industry Matter?", Academy of Management Journal, 48 (1), 135-145.